PREVAILED	Roll Call No
FAILED	Ayes
WITHDRAWN	Noes
RULED OUT OF ORDER	

## **HOUSE MOTION**

## MR. SPEAKER:

I move that Engrossed Senate Bill 315 be amended to read as follows:

1	Page 9, between lines 23 and 24, begin a new paragraph and insert:
2	"SECTION 11. IC 27-4-1-4, AS AMENDED BY P.L.131-2007,
3	SECTION 1, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE
4	UPON PASSAGE]: Sec. 4. (a) The following are hereby defined as
5	unfair methods of competition and unfair and deceptive acts and
6	practices in the business of insurance:
7	(1) Making, issuing, circulating, or causing to be made, issued, or
8	circulated, any estimate, illustration, circular, or statement:
9	(A) misrepresenting the terms of any policy issued or to be
10	issued or the benefits or advantages promised thereby or the
11	dividends or share of the surplus to be received thereon;
12	(B) making any false or misleading statement as to the
13	dividends or share of surplus previously paid on similar
14	policies;
15	(C) making any misleading representation or any
16	misrepresentation as to the financial condition of any insurer,
17	or as to the legal reserve system upon which any life insurer
18	operates;
19	(D) using any name or title of any policy or class of policies
20	misrepresenting the true nature thereof; or
21	(E) making any misrepresentation to any policyholder insured
22	in any company for the purpose of inducing or tending to
23	induce such policyholder to lapse, forfeit, or surrender the

policyholder's insurance.

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- (2) Making, publishing, disseminating, circulating, or placing before the public, or causing, directly or indirectly, to be made, published, disseminated, circulated, or placed before the public, in a newspaper, magazine, or other publication, or in the form of a notice, circular, pamphlet, letter, or poster, or over any radio or television station, or in any other way, an advertisement, announcement, or statement containing any assertion, representation, or statement with respect to any person in the conduct of the person's insurance business, which is untrue, deceptive, or misleading.
- (3) Making, publishing, disseminating, or circulating, directly or indirectly, or aiding, abetting, or encouraging the making, publishing, disseminating, or circulating of any oral or written statement or any pamphlet, circular, article, or literature which is false, or maliciously critical of or derogatory to the financial condition of an insurer, and which is calculated to injure any person engaged in the business of insurance.
- (4) Entering into any agreement to commit, or individually or by a concerted action committing any act of boycott, coercion, or intimidation resulting or tending to result in unreasonable restraint of, or a monopoly in, the business of insurance.
- (5) Filing with any supervisory or other public official, or making, publishing, disseminating, circulating, or delivering to any person, or placing before the public, or causing directly or indirectly, to be made, published, disseminated, circulated, delivered to any person, or placed before the public, any false statement of financial condition of an insurer with intent to deceive. Making any false entry in any book, report, or statement of any insurer with intent to deceive any agent or examiner lawfully appointed to examine into its condition or into any of its affairs, or any public official to which such insurer is required by law to report, or which has authority by law to examine into its condition or into any of its affairs, or, with like intent, willfully omitting to make a true entry of any material fact pertaining to the business of such insurer in any book, report, or statement of such insurer.
- (6) Issuing or delivering or permitting agents, officers, or employees to issue or deliver, agency company stock or other capital stock, or benefit certificates or shares in any common law corporation, or securities or any special or advisory board contracts or other contracts of any kind promising returns and profits as an inducement to insurance.
- (7) Making or permitting any of the following:
  - (A) Unfair discrimination between individuals of the same class and equal expectation of life in the rates or assessments charged for any contract of life insurance or of life annuity or

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in the dividends or other benefits payable thereon, or in any other of the terms and conditions of such contract; however, in determining the class, consideration may be given to the nature of the risk, plan of insurance, the actual or expected expense of conducting the business, or any other relevant factor.

- (B) Unfair discrimination between individuals of the same class involving essentially the same hazards in the amount of premium, policy fees, assessments, or rates charged or made for any policy or contract of accident or health insurance or in the benefits payable thereunder, or in any of the terms or conditions of such contract, or in any other manner whatever; however, in determining the class, consideration may be given to the nature of the risk, the plan of insurance, the actual or expected expense of conducting the business, or any other relevant factor.
- (C) Excessive or inadequate charges for premiums, policy fees, assessments, or rates, or making or permitting any unfair discrimination between persons of the same class involving essentially the same hazards, in the amount of premiums, policy fees, assessments, or rates charged or made for:
  - (i) policies or contracts of reinsurance or joint reinsurance, or abstract and title insurance;
  - (ii) policies or contracts of insurance against loss or damage to aircraft, or against liability arising out of the ownership, maintenance, or use of any aircraft, or of vessels or craft, their cargoes, marine builders' risks, marine protection and indemnity, or other risks commonly insured under marine, as distinguished from inland marine, insurance; or
  - (iii) policies or contracts of any other kind or kinds of insurance whatsoever.

However, nothing contained in clause (C) shall be construed to apply to any of the kinds of insurance referred to in clauses (A) and (B) nor to reinsurance in relation to such kinds of insurance. Nothing in clause (A), (B), or (C) shall be construed as making or permitting any excessive, inadequate, or unfairly discriminatory charge or rate or any charge or rate determined by the department or commissioner to meet the requirements of any other insurance rate regulatory law of this state.

(8) Except as otherwise expressly provided by law, knowingly permitting or offering to make or making any contract or policy of insurance of any kind or kinds whatsoever, including but not in limitation, life annuities, or agreement as to such contract or policy other than as plainly expressed in such contract or policy issued thereon, or paying or allowing, or giving or offering to pay, allow, or give, directly or indirectly, as inducement to such

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insurance, or annuity, any rebate of premiums payable on the contract, or any special favor or advantage in the dividends, savings, or other benefits thereon, or any valuable consideration or inducement whatever not specified in the contract or policy; or giving, or selling, or purchasing or offering to give, sell, or purchase as inducement to such insurance or annuity or in connection therewith, any stocks, bonds, or other securities of any insurance company or other corporation, association, limited liability company, or partnership, or any dividends, savings, or profits accrued thereon, or anything of value whatsoever not specified in the contract. Nothing in this subdivision and subdivision (7) shall be construed as including within the definition of discrimination or rebates any of the following practices:

- (A) Paying bonuses to policyholders or otherwise abating their premiums in whole or in part out of surplus accumulated from nonparticipating insurance, so long as any such bonuses or abatement of premiums are fair and equitable to policyholders and for the best interests of the company and its policyholders.
  (B) In the case of life insurance policies issued on the industrial debit plan, making allowance to policyholders who have continuously for a specified period made premium payments directly to an office of the insurer in an amount which fairly represents the saving in collection expense.
- (C) Readjustment of the rate of premium for a group insurance policy based on the loss or expense experience thereunder, at the end of the first year or of any subsequent year of insurance thereunder, which may be made retroactive only for such policy year.
- (D) Paying by an insurer or insurance producer thereof duly licensed as such under the laws of this state of money, commission, or brokerage, or giving or allowing by an insurer or such licensed insurance producer thereof anything of value, for or on account of the solicitation or negotiation of policies or other contracts of any kind or kinds, to a broker, an insurance producer, or a solicitor duly licensed under the laws of this state, but such broker, insurance producer, or solicitor receiving such consideration shall not pay, give, or allow credit for such consideration as received in whole or in part, directly or indirectly, to the insured by way of rebate.
- (9) Requiring, as a condition precedent to loaning money upon the security of a mortgage upon real property, that the owner of the property to whom the money is to be loaned negotiate any policy of insurance covering such real property through a particular insurance producer or broker or brokers. However, this subdivision shall not prevent the exercise by any lender of the

lender's right to approve or disapprove of the insurance company selected by the borrower to underwrite the insurance.

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- (10) Entering into any contract, combination in the form of a trust or otherwise, or conspiracy in restraint of commerce in the business of insurance.
- (11) Monopolizing or attempting to monopolize or combining or conspiring with any other person or persons to monopolize any part of commerce in the business of insurance. However, participation as a member, director, or officer in the activities of any nonprofit organization of insurance producers or other workers in the insurance business shall not be interpreted, in itself, to constitute a combination in restraint of trade or as combining to create a monopoly as provided in this subdivision and subdivision (10). The enumeration in this chapter of specific unfair methods of competition and unfair or deceptive acts and practices in the business of insurance is not exclusive or restrictive or intended to limit the powers of the commissioner or department or of any court of review under section 8 of this chapter.
- (12) Requiring as a condition precedent to the sale of real or personal property under any contract of sale, conditional sales contract, or other similar instrument or upon the security of a chattel mortgage, that the buyer of such property negotiate any policy of insurance covering such property through a particular insurance company, insurance producer, or broker or brokers. However, this subdivision shall not prevent the exercise by any seller of such property or the one making a loan thereon of the right to approve or disapprove of the insurance company selected by the buyer to underwrite the insurance.
- (13) Issuing, offering, or participating in a plan to issue or offer, any policy or certificate of insurance of any kind or character as an inducement to the purchase of any property, real, personal, or mixed, or services of any kind, where a charge to the insured is not made for and on account of such policy or certificate of insurance. However, this subdivision shall not apply to any of the following:
  - (A) Insurance issued to credit unions or members of credit unions in connection with the purchase of shares in such credit unions.
  - (B) Insurance employed as a means of guaranteeing the performance of goods and designed to benefit the purchasers or users of such goods.
- (C) Title insurance.
- (D) Insurance written in connection with an indebtedness and intended as a means of repaying such indebtedness in the event of the death or disability of the insured.

1	(E) Insurance provided by or through motorists service clubs
2	or associations.
3	(F) Insurance that is provided to the purchaser or holder of an
4	air transportation ticket and that:
5	(i) insures against death or nonfatal injury that occurs during
6	the flight to which the ticket relates;
7 8	(ii) insures against personal injury or property damage that
9	occurs during travel to or from the airport in a common
	carrier immediately before or after the flight;
.0	(iii) insures against baggage loss during the flight to which
.1	the ticket relates; or
.2	(iv) insures against a flight cancellation to which the ticket
.3	relates.
.4	(14) Refusing, because of the for-profit status of a hospital or
.5	medical facility, to make payments otherwise required to be made
6	under a contract or policy of insurance for charges incurred by an
.7	insured in such a for-profit hospital or other for-profit medical
. 8	facility licensed by the state department of health.
.9	(15) Refusing to insure an individual, refusing to continue to issue
20	insurance to an individual, limiting the amount, extent, or kind of
2.1	coverage available to an individual, or charging an individual a
22	different rate for the same coverage, solely because of that
2.3	individual's blindness or partial blindness, except where the
24	refusal, limitation, or rate differential is based on sound actuarial
2.5	principles or is related to actual or reasonably anticipated
26	experience.
27	(16) Committing or performing, with such frequency as to
28	indicate a general practice, unfair claim settlement practices (as
29	defined in section 4.5 of this chapter).
30	(17) Between policy renewal dates, unilaterally canceling an
51	individual's coverage under an individual or group health
32	insurance policy solely because of the individual's medical or
33	physical condition.
34	(18) Using a policy form or rider that would permit a cancellation
55	of coverage as described in subdivision (17).
66	(19) Violating IC 27-1-22-25, IC 27-1-22-26, or IC 27-1-22-26.1
57	concerning motor vehicle insurance rates.
8	(20) Violating IC 27-8-21-2 concerning advertisements referring
19	to interest rate guarantees.
10	(21) Violating IC 27-8-24.3 concerning insurance and health plan
1	coverage for victims of abuse.
12	(22) Violating IC 27-8-26 concerning genetic screening or testing.
13	(23) Violating IC 27-1-15.6-3(b) concerning licensure of
4	insurance producers.
15	(24) Violating IC 27-1-38 concerning depository institutions.
16	(25) Violating IC 27-8-28-17(c) or IC 27-13-10-8(c) concerning

1	the resolution of an appealed grievance decision.
2	(26) Violating IC 27-8-5-2.5(e) through IC 27-8-5-2.5(j) or
3	IC 27-8-5-19.2.
4	(27) Violating IC 27-2-21 concerning use of credit information.
5	(28) Violating IC 27-4-9-3 concerning recommendations to
6	consumers.
7	(29) Engaging in dishonest or predatory insurance practices in
8	marketing or sales of insurance to members of the United States
9	Armed Forces as:
0	(A) described in the federal Military Personnel Financial
1	Services Protection Act, P.L.109-290; or
2	(B) defined in rules adopted under subsection (b).
3	(30) Violating IC 27-8-11-10, IC 27-8-11.1, or IC 27-13-15-5
4	concerning dialysis treatment.
5	(b) Except with respect to federal insurance programs under
6	Subchapter III of Chapter 19 of Title 38 of the United States Code, the
.7	commissioner may, consistent with the federal Military Personnel
8	Financial Services Protection Act (P.L.109-290), adopt rules under
9	IC 4-22-2 to:
20	(1) define; and
21	(2) while the members are on a United States military installation
22	or elsewhere in Indiana, protect members of the United States
23	Armed Forces from;
24	dishonest or predatory insurance practices.
25	SECTION 12. IC 27-8-11-10 IS ADDED TO THE INDIANA
26	CODE AS A <b>NEW</b> SECTION TO READ AS FOLLOWS
27	[EFFECTIVE UPON PASSAGE]: Sec. 10. (a) The definitions in
28	IC 27-8-11.1 apply throughout this section.
29	(b) An agreement entered into under section 3 of this chapter
0	after April 30, 2008, must provide that if the insurer fails to pay, as
31	specified by the agreement, for health care services rendered at a
32	network dialysis facility, the insured is not liable for any sums
33	owed by the insurer.
4	SECTION 13. IC 27-8-11.1 IS ADDED TO THE INDIANA CODE
55	AS A <b>NEW</b> CHAPTER TO READ AS FOLLOWS [EFFECTIVE
66	UPON PASSAGE]:
37	Chapter 11.1. Dialysis Treatment
8	Sec. 1. Except as provided in this chapter, the definitions in
9	IC 27-8-11-1 apply throughout this chapter.
10	Sec. 2. As used in this chapter, "dialysis facility" means an
1	outpatient facility in Indiana at which a dialysis treatment
12	provider renders dialysis treatment.
13	Sec. 3. As used in this chapter, "insured" refers only to an
4	insured who requires dialysis treatment.
15	Sec. 4. As used in this chapter, "insurer" includes the following:

(1) An administrator licensed under IC 27-1-25.

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1	(2) An agent of an insurer.
2	Sec. 5. As used in this chapter, "network" refers to a group of
3	providers, each of which has:
4	(1) individually; or
5	(2) as a member of a group;
6	entered into an agreement with a particular insurer under
7	IC 27-8-11-3.
8	Sec. 6. As used in this chapter, "network dialysis facility" means
9	a dialysis facility that has entered into an agreement with a
.0	particular insurer under IC 27-8-11-3.
.1	Sec. 7. As used in this chapter, "out of network dialysis facility"
2	means a dialysis facility that has not entered into an agreement
3	with a particular insurer under IC 27-8-11-3.
4	Sec. 8. As used in this chapter, "policy of accident and sickness
.5	insurance" has the meaning set forth in IC 27-8-5-1. The term does
6	not include the following:
7	(1) Accident-only, credit, dental, vision, Medicare supplement,
8	long term care, or disability income insurance.
9	(2) Coverage issued as a supplement to liability insurance.
20	(3) Worker's compensation or similar insurance.
21	(4) Automobile medical payment insurance.
22	(5) A specified disease policy issued as an individual policy.
23	(6) A limited benefit health insurance policy issued as an
24	individual policy.
2.5	(7) A short term insurance plan that:
26	(A) may not be renewed; and
27	(B) has a duration of not more than six (6) months.
28	(8) A policy that provides a stipulated daily, weekly, or
29	monthly payment to an insured during hospital confinement,
0	without regard to the actual expense of the confinement.
31	Sec. 9. To the extent that IC 27-8-11-4.5(c) and IC 27-8-11-4.5(d)
32	conflict with the requirements of this chapter, IC 27-8-11-4.5(c)
3	and IC 27-8-11-4.5(d) do not apply with respect to the
4	requirements of this chapter.
55	Sec. 10. A policy of accident and sickness insurance must
56	provide coverage for dialysis treatment regardless of whether an
57	insured obtains dialysis treatment from a network dialysis facility
8	or an out of network dialysis facility.
9	Sec. 11. An insurer that uses a network shall establish a
10	payment rate for a health care service rendered by a dialysis
1	treatment provider at an out of network dialysis facility:
12	(1) in consultation with the dialysis treatment provider; and
	(2) based on the following:
13 14	(A) The type of health care service rendered.
14 15	<ul><li>(A) The type of health care service rendered.</li><li>(B) The fees usually charged by the dialysis treatment</li></ul>
4	(A) The type of health care service rendered.

1	provider by insurers in the same geographic area during
2	the preceding twelve (12) months.
3	Sec. 12. In establishing a payment rate under section 11 of this
4	chapter, an insurer shall:
5	(1) not consider Medicaid and Medicare payment rates; and
6	(2) establish the payment rate at an amount equal to not less
7	than the greatest of the following payment rates paid by the
8	insurer during the previous twelve (12) months:
9	(A) The highest payment rate paid to the dialysis treatment
10	provider for health care services rendered at a network
11	dialysis facility.
12	(B) The highest payment rate paid to the dialysis treatment
13	provider for health care services rendered at an out of
14	network dialysis facility.
15	(C) The highest payment rate paid to any dialysis
16	treatment provider for health care services rendered at a
17	network dialysis facility.
18	Sec. 13. An insurer may not do any of the following at any time
19	after an insured elects coverage under a policy of accident and
20	sickness insurance:
21	(1) Restrict benefits or increase costs to the insured in relation
22	to dialysis treatment, including the insured's out-of-pocket
23	expenses.
24	(2) Change coverage or benefits in any way that would affect
25	dialysis treatment provided at an out of network dialysis
26	facility.
27	Sec. 14. An insurer shall not do the following:
28	(1) Make changes in coverage under a policy of accident and
29	sickness in an attempt to cause an insured to elect Medicare
30	as the insured's primary coverage.
31	(2) Require an insured, as a condition of coverage, to travel
32	more than fifteen (15) miles or for longer than thirty (30)
33	minutes from the insured's home to obtain dialysis treatment,
34	regardless of whether the insured chooses to receive dialysis
35	treatment at a network dialysis facility or an out of network
36	dialysis facility.
37	Sec. 15. An insurer shall do the following:
38	(1) Make all claim payments for health care services provided
39	by a dialysis treatment provider payable only to the dialysis
40	treatment provider and not to the insured, regardless of
41	whether the health care services are rendered in a network
12	dialysis facility or an out of network dialysis facility.
43	(2) File with the department, not later than December 31 of
14	each year, an annual evaluation of the following:
45	(A) Whether the insurer's network of all dialysis treatment
46	providers is sufficient to provide health care services to
<b>1</b> 7	insureds covered under a policy of accident and sickness

1	insurance issued by the insurer.
2	(B) A detailed analysis of whether the requirements of
3	section 14(2) of this chapter are reflected in the actual
4	distance and travel time required for insureds to obtain
5	dialysis treatment.
6	(3) Maintain a network that at all times includes not less than
7	fifty percent (50%) of the dialysis facilities in the geographic
8	area in which health care services are provided by the
9	network.
10	Sec. 16. The commissioner shall, not more than thirty (30) days
11	after receiving a filing under section 15(2) of this chapter, approve
12	the filing or make recommendations for changes to the network.
13	Sec. 17. The department may adopt rules under IC 4-22-2 to
14	implement this section.
15	SECTION 14. IC 27-13-1-11.6 IS ADDED TO THE INDIANA
16	CODE AS A <b>NEW</b> SECTION TO READ AS FOLLOWS
17	[EFFECTIVE UPON PASSAGE]: Sec. 11.6. "Dialysis facility"
18	means an outpatient facility in Indiana at which a dialysis
19	treatment provider renders dialysis treatment.
20	SECTION 15. IC 27-13-15-5 IS ADDED TO THE INDIANA
21	CODE AS A <b>NEW</b> SECTION TO READ AS FOLLOWS
22	[EFFECTIVE UPON PASSAGE]: Sec. 5. (a) Notwithstanding
23	IC 27-13-1-12, as used in this section, "enrollee" refers only to an
24	enrollee who requires dialysis treatment.
25	(b) As used in this section, "health maintenance organization"
26	includes the following:
27	(1) A limited service health maintenance organization.
28	(2) An agent of a health maintenance organization or a limited
29	service health maintenance organization.
30	(c) To the extent that IC 27-13-15-1(b) and IC 27-13-15-1(c)
31	conflict with the requirements of this section, IC 27-13-15-1(b) and
32	IC 27-13-15-1(c) do not apply with respect to the requirements of
33	this section.
34	(d) An individual contract or a group contract must provide
35	coverage for dialysis treatment regardless of whether the dialysis
36	facility from which an enrollee obtains dialysis treatment is a
37	participating provider.
38	(e) A health maintenance organization shall establish a payment
39	rate for a health care service rendered by a dialysis treatment
40	provider at a dialysis facility that is not a participating provider:
41	(1) in consultation with the dialysis treatment provider; and
42	(2) based on the following:
43	(A) The type of health care service rendered.
44	(B) The fees usually charged by the dialysis treatment
45	provider.
46	(C) The prevailing rate paid to a dialysis treatment

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provider by health maintenance organizations in the same

1	geographic area during the preceding twelve (12) months.
2	(f) In establishing a payment rate under subsection (e), a health
3	maintenance organization shall:
4	(1) not consider Medicaid and Medicare payment rates; and
5	(2) establish the payment rate at an amount equal to not less
6	than the greatest of the following payment rates paid by the
7	health maintenance organization during the previous twelve
8	(12) months:
9	(A) The highest payment rate paid to the dialysis treatment
10	provider for health care services rendered at a dialysis
11	facility that is a participating provider.
12	(B) The highest payment rate paid to the dialysis treatment
13	provider for health care services rendered at a dialysis
14	facility that is not a participating provider.
15	(C) The highest payment rate paid to any dialysis
16	treatment provider for health care services rendered at a
17	dialysis facility that is a participating provider.
18	(g) A health maintenance organization may not do any of the
19	following at any time after an enrollee elects coverage under an
20	individual contract or a group contract:
21	(1) Restrict benefits or increase costs to the enrollee in
22	relation to dialysis treatment, including the enrollee's
23	out-of-pocket expenses.
24	(2) Change coverage or benefits in any way that would affect
25	dialysis treatment rendered at a dialysis facility that is not a
26	participating provider.
27	(h) A health maintenance organization shall not do the
28	following:
29	(1) Make changes in coverage under an individual contract or
30	a group contract in an attempt to cause an enrollee to elect
31	Medicare as the enrollee's primary coverage.
32	(2) Require an enrollee, as a condition of coverage, to travel
33	more than fifteen (15) miles or for longer than thirty (30)
34	minutes from the enrollee's home to obtain dialysis treatment,
35	regardless of whether the enrollee chooses to receive dialysis
36	treatment at a dialysis facility that is a participating provider
37	or a dialysis facility that is not a participating provider.
38	(i) A health maintenance organization shall do the following:
39	(1) Make all claim payments for health care services provided
40	by a dialysis treatment provider payable only to the dialysis
41	treatment provider and not to the enrollee, regardless of
42	whether the health care services are provided in a dialysis
43	facility that is a participating provider or a dialysis facility
44	that is not a participating provider.
45	(2) File with the department, not later than December 31 of
46	each year, an annual evaluation of the following:
47	(A) Whether the health maintenance organization's

1	network of all dialysis treatment providers is sufficient to
2	provide health care services to enrollees covered under an
3	individual contract or a group contract entered into by the
4	health maintenance organization.
5	(B) A detailed analysis of whether the requirements of
6	subsection (h)(2) are reflected in the actual distance and
7	travel time required for enrollees to obtain dialysis
8	treatment.
9	(3) Maintain a participating provider network that at all times
10	includes not less than fifty percent (50%) of the dialysis
11	facilities in the health maintenance organization's service
12	area.
13	(j) The commissioner shall, not more than thirty (30) days after
14	receiving a filing under subsection (i)(2), approve the filing of
15	make recommendations for changes to the network.
16	(k) The department may adopt rules under IC 4-22-2 to
17	implement this section.".
18	Page 10, after line 42, begin a new paragraph and insert:
19	"SECTION 19. An emergency is declared for this act.".
20	Renumber all SECTIONS consecutively.
	(Reference is to ESB 315 as printed February 22, 2008.)

Representative Fry